

# Campro Manufacturing

Complete Precision CNC Manufacturing

## Proudly Announces ISO9001:2008 / AS 9100 Rev C Certification!



Campro Manufacturing is pleased to announce that it is now certified to ISO 9001: 2008 / AS9100 Revision C!

Robert Shaffer 20 founded the company years ago, in 1995.

Robert didn't plan to become a machinist back in High School; in fact his plan was to become a dentist. While attending college, he worked full time in a tool a die shop owned by his friend's father.

Going to school full time while working full time, while having fun as a young man, was all encompassing. Robert says, "A foreman told me I could make as much money as a machinist as I could getting a college education." Robert took a year off in college, and never looked back."

Robert was a smart young man, and he bought a book of manuals to learn machining. He had the opportunity to learn CAD/CAM programming at a shop he worked for, and he did this for the next 7 years."

Robert says, "One of my former employers, an owner, called me in 1995 to come back to work for him. I thought to myself, "This owner is smart and he is a good businessman, and I am smart and a great machinist. I could open my own business and make it great with

my manufacturing skills."

Robert opened the business with partner Jim Gray with a 5 year plan to buy him out.

Over the course of two decades of business ownership, Robert says no 5-year stretch has been dominated by the same industries as the previous. The first 5 years was dominated by customers in the semiconductor industry, the next 5 by medical, the 3rd 5 years was a 'nice mix' and in the last 5 years, Campro's customers are largely in the aerospace segment, with some semiconductor. The fact that Campro Manufacturing did so much work for aerospace customers without their ISO 9001/ AS9100 Certifications speaks to the quality of their work!

ISO/AS9100 certification was something Robert always planned for to facilitate Campro Manufacturing's growth. He paid a consultant to write the manuals for certification in 2000, and the 10 thick manuals that resulted from this endeavor were never used or implemented. Robert says, "It was just too much."

Robert and his general manager Jason Brown (both pictured in front of their Matsuura) kicked ISO/AS9100 certification around for a few years. "Within our current customers, we saw that there were opportunities that we weren't asked to participate in, and we knew we couldn't even approach some other new Aerospace customers without the certification."

Robert researched consultants who could help Campro Manufacturing to achieve ISO/AS9100 certification. "We always see Bretta Kelly, owner of BMSC, in the A2Z Metalworker magazine, and we know the customers she is certifying. Robert asked around for feedback from peers in the industry, and made the decision to hire BMSC.



"Both Bretta and her colleague Debbie Hart are outstanding. They know ISO/AS9100 certification so well." As a small business owner, Robert was able to prepare for the certification with funds available from the government. He particularly thanks RevAZ team member Lauri Larson with finding government offered programs that can help him grow his business.

While Robert admits that ISO/AS9100 certification was difficult and time consuming, he knows that it will open up new opportunities with new customers. He also says that the structure behind ISO/AS9100 certification has forced the company to implement new policies and procedures that are necessary as the company grows.

When I asked Robert if there was pushback from his team as they were going through the certification process, Robert says, "It was really strange. Our machinists, some pictured below, are mostly young, and we hire and train them." He continued, "They actually like the structure that comes with certifying, and as they have to become more involved in the processes, they are becoming better machinists with a deeper understanding of our business." He admits that the structure in certifying with BMSC isn't 10 manuals; it is a single one half-inch manual.

Call Campro Manufacturing, an ISO9001/AS9100 Rev. C certified company, to see what they can do for you. You can reach them at 602--298-8700 or visit [campromfg.com](http://campromfg.com)

If you have been thinking about certifying to ISO9001 and/or AS9100, don't wait anymore. Call BMSC at 602-445-9400 or visit [BusinessMSC.com](http://BusinessMSC.com)

