

SKYQUEST AVIATION LLC (SQA) Is A Full Service Aviation Operation Support Company Providing Safe And Cost Effective Solutions — And Now They Are AS9100 Rev C Certified!



Skyquest Aviation (SQA) certified to AS9100 Revision C with the help of Bretta Kelly, owner of BMSC. “They achieved certification faster than any customer I have ever worked for”, Bretta says. She continued, “I worked with owner Bill Tresky and his team 3 years ago as an auditor for their certification to ISO 9001:

2008, and I knew that they had all the processes in place to certify to AS9100 with ease.” The company is ITAR Compliant, and is certified to FAA Part 133 and 135. FAA 133 gives SQA the ‘ability to conduct operations for Rotorcraft External Load Operations’ and FAA Part 135 certified, which gives them the ability to conduct operations for ‘Commuter and On Demand Operations’. Bretta says, “To achieve these distinctions, they have to be running a superior, process oriented organization. She added, “SQA has outstanding customer reviews across all areas of their business segments, from aviation support and maintenance, to training (they are a certified training facility for helicopter and aircraft pilots), to a helicopter tour business.”



SQA is a designated ‘Service Disabled, Veteran Owned’ company that will celebrate 20 years in business next year. The majority of SQA’s business comes from supporting aircraft maintenance, repair, operations and support for military, government agency and commercial aviation organizations. Their contracts span the continental United States, with teams deployed in VA, SC, NC, NJ, CA, FL and AZ and outside of the United States, with teams deployed in Columbia, Guam, the UK and Japan.

Bill says, “We have a team of 125 in key locations around the world to support aviation maintenance and repairs.”

Since SQA has many government contracts for aircraft maintenance, they are able to provide pilot training less expensively than their competitors. Chad O’Neal came to the company in 2008 at the young age of 18 when the flight school he was attending went out of business. He received his pilot certification through SQA, and over the past 6 years he has progressed from working in the company’s hangar to today managing the company’s supply chain. Chad says, “Our flight training school is by far one of the most competitive in the industry, and to my knowledge, you can’t find a more economical pilot training program in all of Arizona.”

Edwin Ruano (who, like Bill, is a retired Veteran) heads up SQA’s flight training program, and he, Bill and Chad are all certified pilots. Edwin says, “The FAA requires a minimum of 40 hours of flying to become certified, and at our school pilots certify typically with between 48-52 hours of flying. At other schools, students often have 80+ hours of flying before they certify, which means the cost to certify



is dramatically higher than at SQA.” He added, “Our flight programs also cost typically \$75 less per hour than our competitors.” At SQA, a student can earn their aircraft pilots license for ~\$9000 and their helicopter license for ~\$15,000, far less expensively than one might expect. The SQA team is proud that one of their earlier flight students is now a pilot for United Airlines.

If you aren’t up to the challenge of becoming a pilot, but still want to experience a tour of the city in a helicopter, SQA also offers this service. Edwin says you can enjoy an aerial view of the city through an SQA tour that costs about \$550, and in fact, many people experienced the last Super bowl hosted in Arizona by being picked up at Scottsdale Airpark, flown to SQA (which is right next to the Cardinals Football stadium), and then were taken by limousine right to the game.

Though Bretta was an auditor for Great Western Registrar when SQA certified to ISO 9001:2008 a few years back, Bill didn’t know that her company offered consulting services to help companies achieve AS9100 certification.



And so he contacted Great Western for a list of AS9100 consultants, and they gave him 5 company names. Bill says, “BMSC was on the list, and I knew that Bretta and her team were extraordinary, very knowledgeable, and extremely professional, and so I selected BMSC.”

SQA literally contracted with BMSC late in July, and in less than 1 month, Bretta with the help of her colleague Debbie Hart, helped the SQA team (Bill, Chad, Edwin, and Tyrone) prepare and get certified to AS9100! This is unheard of in this industry. Bill says that there was a real urgency when he recently received a government RFQ that previously only required ISO certification, and now is requiring both ISO9001 and AS9100 certification.

What’s next for SQA? Who knows? They might get into the business of manufacturing and selling night vision glass covers for aircraft instrumentation. They are investigating this business possibility today.

Want to offer your loved one the most memorable gift ever? What about a gift of flight training? Or if this is not feasible, what about an aerial city tour? Contact SQA today at 623-935-3388, email: corporate@sqavan.com or visit their website at www.sqavn.com

To find out how BMSC can help your company to achieve ISO9001/AS9100 certification, contact her at BusinessMSC.com or call 602-445-9400. Hundreds of satisfied clients can tell you just how good the company truly is!